

LET US BE YOUR EQUIPMENT FINANCE PARTNER



ACCORD SMALL BUSINESS FINANCE
Small Business Finance Solutions from Small Business Experts

AN EXPERIENCED SMALL BUSINESS FINANCING PARTNER

Accord Small Business Finance, founded in 2005, is a leader in providing lease and loan financing to help entrepreneurs start, grow, and expand their businesses. We're experienced in providing equipment financing up to \$5,000,000 for almost any type of equipment across a broad range of industries.

UNMATCHED FLEXIBILITY AND OPTIONS

We use our own capital to fund all deals. We never sell off (syndicate) your loan like so many other players in the equipment finance market do. Why should you care? Because using our own capital and managing all of our deals means we can offer flexibility and products others can't. We don't have strict limits on equipment value, age, kilometers driven, or hours used. We look at every opportunity on its own merits.

NEW OR USED EQUIPMENT

At Accord we're equally comfortable financing new or used equipment. With used equipment, we may require an appraisal be completed, which protects both us and you, ensuring you're getting quality and value.

WE FINANCE SALES FROM DEALERSHIPS, PRIVATE SELLERS, WHETHER FOREIGN OR DOMESTIC

We make acquiring equipment easy. We can finance your purchases from a private vendor just as easily as we can handle one from a dealership. Acquiring equipment in the USA for your Canadian company? Call and ask us how!

EQUIPMENT RICH AND CASH POOR? WE CAN HELP

If your business is equipment-rich and cash-poor, easily resolve that situation with our equipment-backed revolving credit line or sale-leaseback lease products. These small business loan products provide you with additional cash to grow, catch up on bills, or otherwise move your business forward. Accord Small Business Finance can guide you through the process.

RELATIONSHIPS MATTER

At Accord, you deal with real people, and real decision makers, which means your history with us and our relationship counts – a lot. We value the opportunity to build our relationship, and the opportunity to be your partner for growth. As our financing relationship progresses, so does your credit profile with us, which means that when your needs grow and evolve, we will be there to help. The Accord suite of products includes equipment and inventory finance, trade finance, accounts receivable finance and asset-based lending for larger companies.

THE ACCORD DIFFERENCE

We specialize in companies and opportunities that don't conform to the strict requirements of banks and other major lenders. Accord responds to your needs; we treat each application as a business opportunity and take the time to understand your business and capital needs. And unlike with the banks and credit unions, you can speak directly to our decision makers. In a market dominated by large institutional lenders, Accord provides the ultimate level of accessibility.

If you wish to schedule a meeting with our credit team, email us at

sales@accordsmallbusinessfinance.ca



Accord Small Business Finance

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